

Style Guide



On a marketplace, the product image is one of your most valuable marketing tools. When customers browse Amazon.in pages, often the image draws them to consider your product. In addition, with so many choices available for online purchases, a well-formed image can set your product apart from the others. Poor quality images turn customers away. Use your product images to communicate the selling points and features of your products, to inform and interest customers, and reinforce your brand. Listings with missing or non-compliant images are suppressed from the site, thereby getting low customer traffic and conversion rates, resulting in missed sales opportunities.

Image Guidelines

- Main image should have 100% White background
- The product must fill 85% or more of the image. Minimum 3 images Required
- MAIN images should be supplemented with additional images showing different sides of a product, or details that are not visible in the MAIN image.
- Secondary images should complement to the main image
- Main and Additional Image should not include logos or watermarks/texts.
- Images should be 1000 pixels or more in either height or width as this will enable the zoom function on the website (zoom has been proven to enhance sales). Files measuring less than 500 pixels on the longest side will be rejected by our system.
- Detail shots where applicable need to be added
- Secondary images should have white background (RGB value: 255,255,255)
- Include only what the customer will receive; no accessories unless they are accompanied with the product.

Prohibited images:



Watermarks or text



Product should occupy 85% of image space



Non-white background



Multi views in MAIN image



Blurry or pixilated images

Images Guidelines

1



2



3



4



Title Guidelines

Your title is the first thing customers see when visiting your detail page and is vital in helping customers to find your products when they visit Amazon.in or search online. The title should be constructed in the following manner and contain only the below attributes:

For the Parent of Variation Products

[Brand Name] + [Material Type] + [Item Type Name]

Examples:

- 1. ABC Fiberglass Broom
- 2. XYZ Plastic Broom
- 3. PQR Horsehair Broom

For Standalone or Child products

[Brand Name] + [Material Type] + [Surface Recommendation] + [Item Type Name] + “Pack of” [Number of Pieces] + [Color Name]

Examples:

- 1. ABC Plastic Carpet Broom, Pack of 2, Multicolor
- 2. XYZ Fiberglass Hard Floor Broom, Pack of 5, Red
- 3. PQR Horsehair Carpet Broom, Pack of 3, Blue

WHAT TO DO	WHAT NOT TO DO
Capitalize the first letter of each word. E.g. ABC Plastic Broom	Do not use all capital letters: ABC PLASTIC BROOM
Title length should be less than 200 characters	Do not include promotional messages such as 'sale', 'price', 'offer', 'free'
Use numerals instead of text ("Pack of 2" instead of "Pack of Two")	Do not use email Id's, URL's, external links, symbols or seller information

Bullet Point Guidelines

Bullet points Specify details of your product and can influence the customer purchase decision. The bullet point should be constructed in the following manner and contain the below attributes:

Recommended bullet point format

- Bullet Point 1 – Handle Material
- Bullet Point 2 – Bristle Type
- Bullet Point 3 – Bristle Length + Bristle Length Unit of Measure
- Bullet Point 4 – Item Weight + Item Weight Unit of Measure
- Bullet Point 4 – Special Features

Example:

- Handle Material: Plastic
- Bristle Type: Horsehair
- Bristle Length: 6 cm
- Item Weight: 300 grams
- Special Features: Strongly binding handle. Leaf’s tear into very thin size for marble/granite floor. Use in all floors marble, tile, cement and granite. Water proof long lasting.

WHAT TO DO	WHAT NOT TO DO
Begin each bullet point with a capital letter. Ex Handle Material: Plastic	Do not include promotional messages such as 'sale, 'price', 'offer' or 'free'
Use numerals instead of text "Pack of 2" instead of "Pack of Two"	Do not include irrelevant keywords like 'original', 'guaranteed ', 'latest'
Add product relevant and value adding information as bullet points	Do not use email Id's, URL's, external links, symbols or seller information

	Do not use end punctuations like full stop (.) or exclamation mark (!)
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Product Description Guidelines

This section is an opportunity to sell or promote your product & brand. An accurate and consistent description of an item enable a customer to gain insight into a product and improves the overall shopping experience. Please ensure the following flow of information is used for a product Description

Recommended product description format

Shop wide range of collection of [Item Type Name] from the house of [Brand Name] on Amazon. [Item Type Name] made with [Material Type] handle with [Handle Material]. [Special Features]

Example: Shop wide range of collection of Broom from the house of ABC on Amazon. Broom made with Fiberglass and handle with Plastic. Strongly binding handle. Leaf's tear into very thin size for marble/granite floor. Use in all floors, marble, tile, cement and granite. Water proof long lasting.

WHAT TO DO	WHAT NOT TO DO
Include brand name and 'Amazon' name to enable search engine optimization	Do not include promotional messages such as 'sale', 'price', 'offer' or 'free'
Include product specific information like material name, special features etc	Do not include irrelevant keywords like 'original', 'guaranteed ', 'latest'
Provide detailed included components, style name, capacity etc will enable customers to make purchase decision	Do not use email Id's, URL's, external links, symbols or seller information