

CATEGORY STYLE GUIDELINE: HAIR EXTENSION

Style Guidelines



On a marketplace, the product image is one of your most valuable marketing tools. When customers browse Amazon.in pages, often the image draws them to consider your product. In addition, with so many choices available for online purchases, a well-formed image can set your product apart from the others. Poor quality images turn customers away. Use your product images to communicate the selling points and features of your products, to inform and interest customers, and reinforce your brand. Listings with missing or non-compliant images are suppressed from the site, thereby getting low customer traffic and conversion rates, resulting in missed sales opportunities.

Image Guidelines

- Main image should have 100% White background. The product must fill 85% or more of the image.
- Need to have minimum 3 images.
- MAIN images should be supplemented with additional images showing different sides of a product, or details that are not visible in the MAIN image.
- Secondary images should complement to the main image and can have relevant information.
- Main images should not include logos or watermarks/texts.
- Images should be 1000 pixels or more in either height or width as this will enable the zoom function on the website (zoom has been proven to enhance sales). Files measuring less than 500 pixels on the longest side will be rejected by our system.
- Secondary images can have nonwhite background (RGB value: 255,255,255).
- Detail shots where applicable need to be added
- Include only what the customer will receive; no accessories unless they are accompanied with the product.

Prohibited Images:



Watermarks or text



Product should occupy 85% of image space



Non-white background for Main Image



Multi views in MAIN



Blurry or pixelated images

Accepted Images

1



3

Big Elasticity & Soft



2



4

How to Apply

WEARING STEPS



Title Guidelines

Your product title is the first thing customers see when visiting your detail page and is vital in helping customers to find your products when they search online or visit Amazon.in. Titles also give important information to browsing customers, increasing the chances that they will click on and purchase one of your items. Amazon uses the words in product titles to display your products in search results. A concise and relevant title will drive traffic to your product. Always check titles for consistent format and accuracy. Follow the guidelines below to create product titles that make a good first impression.

For the Parent of Variation Products

[Brand Name] + [Material] + [Installation Type] + [Hair Type] + [Name of the Product]

Examples:

1. ABC Human Hair clip Straight Hair Extension
2. XYZ Synthetic Glue Curly Hair Extension

For Standalone or Child products

[Brand Name] + [Material] + [Installation Type] + [Hair Type] + [Name of the Product] + [Unit Count + Unit Count Type] + [Color]

Examples:

1. ABC Human Hair clip Straight Hair Extension, Pack of 2, Black
2. XYZ Synthetic Glue Curly Hair Extension, Pack of 3, Brown

WHAT TO DO	WHAT NOT TO DO
Capitalize the first letter of each word. E.g ABC Human Hair clip Straight Hair Extension	Do not use all capital letters: ABC HUMAN HAIR CLIP STRAIGHT HAIR EXTENSION
Title length should be less than 200 characters	Do not include promotional messages such as 'sale', 'price', 'offer', 'free'
Use numerals instead of text ("Pack of 2" instead of "Pack of Two")	Do not use email Id's, URL's, external links, symbols or seller information

Bullet Point Guidelines

Bullet points Specify details of your product and can influence the customer purchase decision. The bullet point should be constructed in the following manner and contain the below attributes:

Recommended bullet point format

- Bullet Point 1 – Material Feature
- Bullet Point 2 – Extension Length
- Bullet Point 3 – Resulting Hair Type
- Bullet Point 4 – Special Features

Example:

- Material Feature: Fragrance free
- Extension Length: 32 Inch
- Resulting Hair Type: volumized
- Special Features: Easy to Use Clip-On System Avoids Damage to Your Own Hair. Can Be Used to Add Length, Volume, or Both, Adds instant length and volume. Very Smooth & Silky, Very Strong & Washable and Can be curled, straightened, tongued & washed

WHAT TO DO	WHAT NOT TO DO
Begin each bullet point with a capital letter. Ex Item Weight: 300 Grams	Do not include promotional messages such as 'sale', 'price', 'offer' or 'free'
Use numerals instead of text "Pack of 2" instead of "Pack of Two"	Do not include irrelevant keywords like 'original', 'guaranteed ', 'latest'
Add product relevant and value adding information as bullet points 5	Do not use email Id's, URL's, external links, symbols or seller information
	Do not use end punctuations like full stop (.) or exclamation mark (!)

Product Description Guidelines

This section is an opportunity to sell or promote your product & brand. An accurate and consistent description of an item enable a customer to gain insight into a product and improves the overall shopping experience. Please ensure the following flow of information is used for a product Description

Recommended product description format

Shop wide range of collection of [Name of the Product] from the house of [Brand Name] on Amazon. [Special Features]

Example: Shop wide range of collection of Hair Extension from the house of ABC on Amazon. Easy to Use Clip-On System Avoids Damage to Your Own Hair. Can Be Used to Add Length, Volume, or Both, Adds instant length and volume. Very Smooth & Silky, Very Strong & Washable and Can be curled, straightened, tongued & washed

WHAT TO DO	WHAT NOT TO DO
Include brand name and 'Amazon' name to enable search engine optimization	Do not include promotional messages such as 'sale, 'price', 'offer' or 'free'
Include product specific information like material name, special features etc	Do not include irrelevant keywords like 'original', 'guaranteed ', 'latest'
Provide detailed included components, style name, capacity etc will enable customers to make purchase decision	Do not use email Id's, URL's, external links, symbols or seller information